# Jáuregui y Del Valle

## L. Alberto Balderas Fernández

PARTNER

Mr. Balderas specializes in Securities Law, Finance, Project Finance, Asset Securitization, Banks and Banking, Fintech, Renewable Energy, Mergers and Acquisitions, Foreign Investment, Pension Fund Investments, Pension Plans, Telecommunications Law, Corporate Finance and Insurance and Reinsurance. Mr. Balderas has a broad experience advising national and international companies in a wide variety of industries.

### EDUCATION

**2003**
Georgetown University Law Center, Washington, D.C., Master of Securities and Financial Regulation

**2000**
Universidad Panamericana, Attorney at Law

### PRACTICE AREAS

Securities, Banking and Finance, Fintech, Payments Systems, Mergers and Acquisitions, Renewable Energy and Insurance and Reinsurance.

### EXPERIENCE

Specialized in securities law, finance, project finance, asset securitization, banks and banking, fintech, renewable energy, mergers and acquisitions, foreign investment, pension fund investments, pension plans, telecommunications law, corporate finance and insurance and reinsurance. Mr. Balderas has a broad experience in the banking, financial and capital markets sectors. He is an expert in complex structured finance transactions and issuance of securities in the Mexican and foreign markets for more than US$20,000 million Dollars. Mexican and foreign markets for more than US$20,000 million Dollars.

TRANSACTIONS

Advised national and international clients on securities matters, insurance matters, Fintech matters, cross-border investment transactions, joint ventures, mergers and acquisitions, sale of debt portfolio and financing, credit transactions and renewable energy projects.

Representing Grupo de Inversiones Suramericana S.A. (Grupo Sura) in the acquisition of ING Pensiones, S.A. de C.V., ING Afore, S.A. de C.V. and ING Investment Management (México), S.A. de C.V., Sociedad Operadora de Sociedades de Inversión.

Representation of Rappi, Inc., one of the most important Latin American companies in obtaining authorization from the National Banking and Securities Commission for the establishment of an Electronic Payment Funding Institution.

Representing one of the world's leading operators of the electronic wallet service (ewallet) in obtaining authorization from the National Banking and Securities Commission for the establishment of an Electronic Payment Funding Institution.

Advising Procesamiento Especializado de Alimentos (PROCESA), one of the biggest tuna processing companies in Mexico,on the financing granted by one of the biggest private funds in the world.

Advising BMO Bank of Montreal on their financing transactions in Mexico.

Advising Grupo Marhnos on the restructuring of its Capital Development Stock Market Certificates (Certificados Bursátiles Fiduciarios de Desarrollo).

Advised to the bondholders in the restructuring of the debt securities issued by Agropecuaria Santa Genoveva.

Advised to International Flavors & Fragrances (IFF), the world leader in the flavors and fragrances market, in its operation in Mexico.

Advised to Grupo Dragón in the developing and financing of its 2 wind farms, one geothermal project (the first private geothermal project in Mexico) and one solar project in Mexico.

Advise to PayU Latam in its operation in Mexico.

Negotiation and drafting documents related to the US$5.8 billion secured financing for the leveraged acquisition of the capital stock of Grupo IMSA, S.A.B. de C.V. by a group of the controlling shareholders and by Hylsa, S.A. de C.V., through the launching of the back to back public tender offers to acquire the shares of the capital stock of Grupo IMSA, S.A.B. de C.V. owned by the public and thereafter obtained the delisting of its shares from the Mexican Stock Exchange.

Advised to Parmalat in the financing for the restructuring of its debt in Mexico.

Negotiation and drafting documents for the public tender offer for the acquisition of the shares of the capital stock of Aeromexico.

Negotiation and drafting documents for the back to back public tender offers for the acquisition and delisting from the Mexican Stock Exchange of the shares of the capital stock of Unefon Holdings, S.A. de C.V. and Unefon, S.A. de C.V.

Negotiation and drafting documents for the back to back public tender offers for the acquisition and delisting from the Mexican Stock Exchange of the shares of the capital stock of Grupo Móvil Access, S.A. de C.V.

Negotiation and drafting documents for the public tender offer for the acquisition of the shares of the capital stock of Grupo Elektra, S.A.B. de .C.V.

Advised to Prudential in the issuance and public offering of its Capital Development Stock Market Certificates (Certificados Bursátiles Fiduciarios de Desarrollo) for the acquisition and development of industrial sites in Mexico.

Negotiation and drafting documents for the Issuance Program of TV Azteca, S.A.B. de C.V. in Europe for EU € 1,000 million, and the first and second issuance under the same.

Advised to Grupo Elektra, S.A.B. de C.V. in the incorporation of its broker dealer, Punto Casa de Bolsa.

Advised to BullTick in the incorporation of its Mexican affiliate broker dealer.

Negotiation and drafting documents for the sale by Intramerica Real Estate Group, a Mexican wholly-owned subsidiary of GE Commercial Finance Real Estate, to Prologis of 18 buildings in six industrial parks.

Negotiation and drafting documents for the merger of Unefon Holdings, S.A. de C.V. into Grupo Iusacell, S.A.B. de C.V.

Negotiation and drafting documents for the international bond issuances and private placement by Crédito Inmobiliario, S.A. de C.V., Sofom, E.N.R. , Desarrolladora Metropolitana, S.A. de C.V. and Metrofinanciera, S.A. de C.V., Sofom, E.N.R.

Negotiation and drafting of US$255 million debt restructuring of the holding company of TV Azteca, S.A. de C.V., through the issuance and private placement of its US Senior Secured Notes.

Drafted documents related to the Initial Public Offering of the shares of Unefon, S.A. de C.V., the principal mobile and fixed wireless telephone company in Mexico.

Negotiation and drafting of US$109 million securitization by the Mexican affiliates of General Motors Acceptance Corporation.

Advised to the Mexican branch of the world's leading operator of luxury hotels for US$38 million credit.

Served as in-house external advisor to TV Azteca, S.A. de C.V., for a period of six months.

RELEVANT ACTIVITIES

Member of the Board of Directors of financial entities.

Member of the Regulation Committee and Best Practices Committee of Fintech México.

Lecturer on Corporate Governance and Securities Regulation at the Universidad Panamericana.

Speaker on seminars about securities, fintech and renewable energy matters.

CONTACT

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AWARDS

Mr. Balderas has been recognized by Who's Who Legal Banking 2020 and Who's Who Legal Mexico 2020, Best Lawyers 2020 and IFLR1000 as Highly Regarded Lawyer. Additionally, Mr. Balderas actively participates in different international legal directories such as Chambers & Partners, Legal500, Latin Lawyer 250, among others.

LEADING LAWYER

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